

PROFESSIONAL SERVICES PREPAID CREDITS

Qubole Professional Services credits provide a cost-effective and flexible way to plan your next services engagement. Whether you're ready to start right away from a detailed strategy, still planning your use cases or just know you'll need some assistance in the near future, you can take advantage of the volume discounting service credits offer. When you're ready, choose from one of our planned offerings or request a tailored solution mapped to your specific requirements and we will assist you with applying your credits.

Key Benefits

- Take advantage of the **flexibility** that credits offer and purchase services in advance to align with your budget cycles or purchase license and services in one transaction.
- Realize savings with volume discounts.
- **Minimal effort** is required as our team will track consumption and provide periodic reports letting you know how many credits remain.
- Worry free and **easy**, when you're ready, just contact us to redeem your credits for any Professional Services engagement.

How Credits Work

- Must be purchased directly from Qubole.
- Can be redeemed for any Professional Services Activator, Advisory Services, or custom tailored project.
- Credits expire unless the Professional Services are scheduled and delivered within twelve (12) months from the purchase date listed on the Service Order.
- Cannot be transferred, refunded, or applied towards license.

Pricing

- One credit = 1\$USD
- Minimum purchase requirements
- Volume based discounts
- Pricing will be agreed to between Qubole and the Customer in the applicable Service Order document



Ready to get started with the activation of your data.

Please contact your account team or email us at <u>sales@qubole.com</u> to learn more about our Professional Services offerings.

Terms and Conditions: This datasheet is associated with the following SKU: PS-SVC-CREDITS. The services described in this datasheet are governed by the applicable fully signed Service Order and any incorporated terms and conditions. The activities and deliverables described in this datasheet are subject to change.